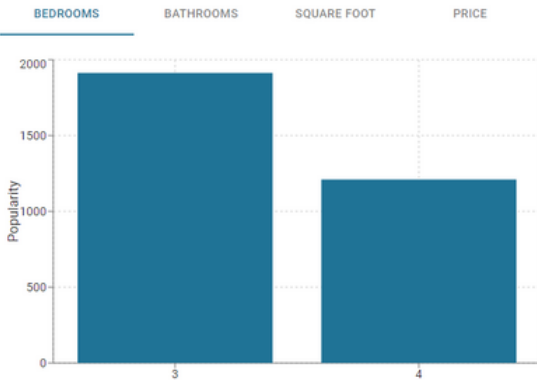


## Popular Elevation Specifications



## Popular Floor Plan Options

Floorplans	Name
+ 1	Laundry
+ 1	Screened Porch
+ 1	Master Bath
+ 1	Garage
+ 2	Door

# ANALYTICS INSIGHTS

UNDERSTAND SHOPPER TRENDS



## BUILDER TRENDS

Deeper than website analytics. Builders can see the popularity of plans, options, selections and more



## GRAPHICAL

Analytics are represented graphically for quick and easy digestion



## ENGAGEMENT OVERVIEW

High level organizational health metrics like session duration, bounce rate, and acquisitions



## REPORTS

Automatically generated reports giving leadership snapshots of trends and movement

- **Marketing Teams** see which offerings should be the focal point of marketing campaigns and how marketing is impacting builder trends
- **Executive Teams** make data-driven business decisions based on actual customer behavior and shopping trends

# ANALYTICS INSIGHTS

## FULL FEATURES LIST

### PLAN POPULARITY

View most and least popular plans across collections or narrow it down to specific locations

### LOT POPULARITY

View most and least popular lots across all communities or narrow it down to specific locations

### INTERIOR SELECTIONS

See which interior design options are the most popular

### ANALYTICS BY LOCATION

Drill down and understand builder trends in a single location or compare multiple locations

### INTERIOR SELECTIONS

See which interior design options are the most popular

### VISITOR LOCATIONS

Use the heat map to see which markets your app visitors are engaging from

### FP OPTION POPULARITY

See which floor plan options are most popular across all plans or for a specific elevation

### SCHEME POPULARITY

See which color schemes have been engaged with the most. Drill down and see trends per elevation

### ANALYTICS BY PLAN

View in-depth engagement trends for a single elevation or compare multiple elevations

### ANALYTICS BY SALES CENTER

See the entire customer journey by tracking customer activities when they are inside a sales center

### ENGAGEMENT FUNNEL

See exactly where shoppers are exiting the sales funnel by seeing where engagement stops

### VIEW TRENDS OVER TIME

View analytics against time to understand overall trends and changes